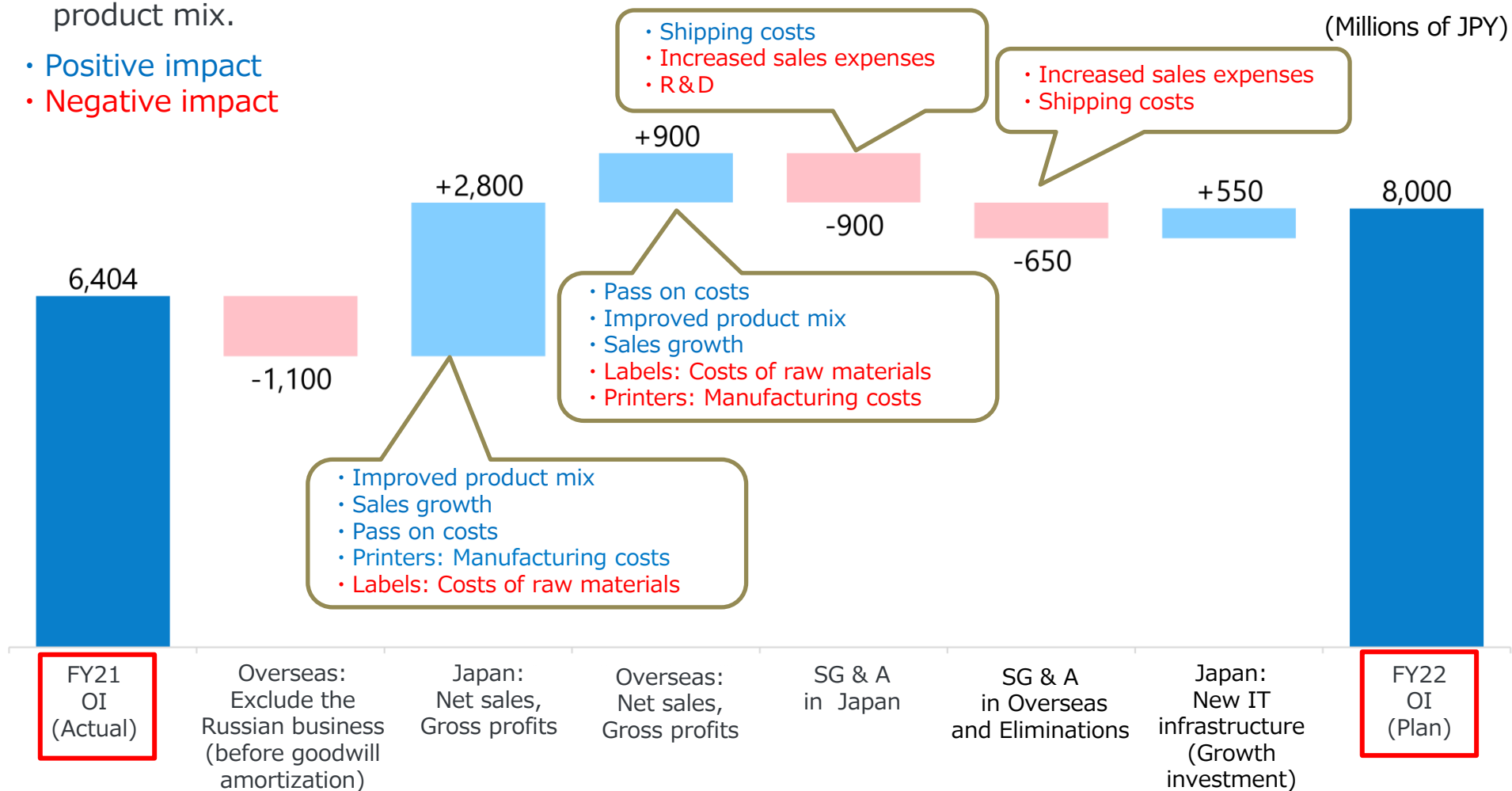


FY2022 Operating Income Forecasts (Consolidated)

- Japan : Sales growth driven by robust demand, improved product mix, pass on costs and decrease of one-off costs.
- Overseas : Sales growth through region/market specific initiatives, pass on costs and improved product mix.

- Positive impact
- Negative impact



* Each planned figures are round numbers.