# Financial Summary for the March 2012 Term

(Japanese standards) (Consolidated)

April 27, 2012

#### SATO HOLDINGS CORPORATION

Company code number: 6287

(URL http://www.sato.co.jp)

Shares traded: TSE1

Executive position of legal representative: Kazuo Matsuyama, President and CEO,

Representative Corporate Executive Officer

Please address all communications to: Akihiro Kushida, Chief Financial Officer,

Corporate Planning Division Phone: +81-(0)3-6665-0639

Date of regular General Meeting of Shareholders:

Date of commencement of dividend payments:

Scheduled submission date for annual securities report:

June 25, 2012

Availability of supplementary materials for settlement of accounts: available Hosting of a conference call: Yes (for analysts and institutional investors)

# 1. Consolidated operating results for the fiscal year ended March 31, 2012 (from April 1, 2011 to March 31, 2012)

#### (1) Consolidated financial results

(In millions of yen, with fractional amounts discarded) (Percent figures show year-on-year change)

	Net sales		Operating income		Ordinary inco	me	Net income	
Fiscal year ended	(Millions of yen) %		(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%
March 31, 2012	80,536	2.8	4,652	10.1	4,171	12.8	1,953	288.2
March 31, 2011	78,368	4.6	4,226	64.2	3,696	65.4	503	(35.6)

(Note) Comprehensive earnings:

March 2012 term: ¥2,377 million March 2011 term: (¥57 million)

	Net income per share	Net income per share, fully diluted	Return on equity ratio	Ratio of ordinary income to total assets	Ratio of operating income to net sales
Fiscal year ended	(Yen)	(Yen)	%	%	%
March 31, 2012	64.87	-	5.5	5.9	5.8
March 31, 2011	16.71	-	1.4	5.7	5.4

(N.B.) Gains or losses on investments through equity method accounting:

March 2012 term: - March 2011 term: -

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	(Millions of yen)	(Millions of yen)	%	(Yen)
March 31, 2012	74,830	36,172	48.3	1,201.02
March 31, 2011	66,134	34,929	52.7	1,156.88

(N.B.) Total equity:

March 2012 term: ¥36,162 million March 2011 term: ¥34,834 million

# (3) Consolidated cash flows statement

	Net cash provided by operating activities	Net cash used in investing activities	Net cash used in financing activities	Cash and cash equivalents at end of period	
Fiscal year ended	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)	
March 31, 2012	4,434	(7,015)	3,273	11,377	
March 31, 2011	1,595	(4,283)	(3)	10,813	

#### 2. Dividends

		Annual	dividend pe	er share	Total dividends	Dividend payout	Dividends to net		
(Record date)	First quarter	Second quarter	Third quarter	End of term	Annual	paid (for the year)	ratio (consolidated)	assets (consolidated)	
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)	(Millions of yen)	%	%	
March 31, 2011	-	16.00	-	18.00	34.00	1,023	203.5	2.9	
March 31, 2012	-	17.00	-	18.00	35.00	1,053	54.0	3.0	
March 31, 2013 (Forecast)	-	17.00	-	18.00	35.00		-		

# 3. Consolidated forecasts for March 2013 term (from April 1, 2012 to March 31, 2013)

(Percent figures show year-on-year change)

	Net sales		Operating income		Ordinary income		Net income		Net income per share	
	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%	(Millions of yen)	%	(Yen)	
First six months	43,000	9.5	2,400	28.7	2,300	78.2	1,300	86.4	43.17	
Annual	88,000	9.3	5,800	24.7	5,600	34.2	3,200	63.8	106.28	

#### 4. Others

(1) Changes in significant subsidiaries during the term (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

New: 1 (ARGOX INFORMATION CO., LTD.) Elimination: —

- (2) Changes in accounting policies, procedures, and methods of presentation
  - 1) Changes due to revisions to accounting standards: None
  - 2) Changes due to other reasons: None
  - 3) Changes in accounting estimates: None
  - 4) Restatement of prior period financial statements after error corrections: None
- (3) Number of issued shares (common stock)
  - 1) Number of issued shares at the end of term (including treasury stock):

As of March 31, 2012: 32,001,169 shares As of March 31, 2011: 32,001,169 shares

2) Number of treasury stock at the end of term:

As of March 31, 2012: 1,891,242 shares As of March 31, 2011: 1,890,699 shares

3) Average number of shares during the term:

As of March 31, 2012: 30,110,162 shares As of March 31, 2011: 30,110,800 shares

## \* Notice of status of implementation for audit procedures

This document is not subject to audit procedures under the Financial Instruments and Exchange Act. Audit procedures for the financial statements in accordance with the Financial Instruments and Exchange Act had not been completed as at the time of disclosure of this document.

# \* Explanation about the proper use of consolidated forecasts and other notes

Forward-looking statements, including the consolidated forecasts stated in these materials, are based on information currently available to the Company and certain assumptions deemed reasonable. Results may differ materially from the consolidated forecasts due to various factors.